



Date: 5th February, 2025

The Manager
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No. C-1, Block-G
Bandra Kurla Complex, Bandra (E)
Mumbai- 400 051
Symbol- SKIPPER

The Manager
BSE Limited
Phiroze Jeejeebhoy Towers, Dalal Street
Mumbai- 400 001
Scrip Code- 538562

Subject: Investor Presentation on Unaudited Standalone and Consolidated Financial Results for the quarter ended 31st December, 2024.

Dear Sir,

In compliance with the provisions of Regulation 30 read with Schedule III of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of Investor Presentation in connection with Unaudited Standalone and Consolidated Financial Results for the quarter ended 31st December, 2024.

Kindly take the same on record.

Thanking you,

Yours faithfully,
For Skipper Limited

Anu Singh
Company Secretary & Compliance Officer

Encl: As above



SEIZING THE **MULTI DECADAL** OPPORTUNITY
Positioned to Power Growth in the Global
Transmission sector

INVESTOR PRESENTATION

February 2025

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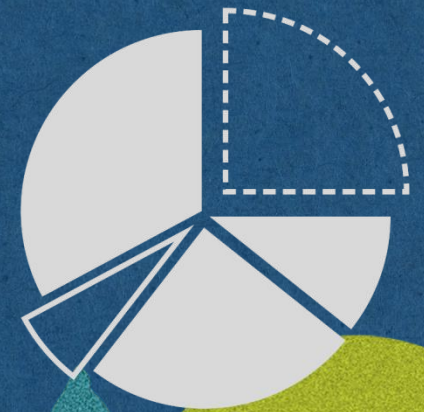
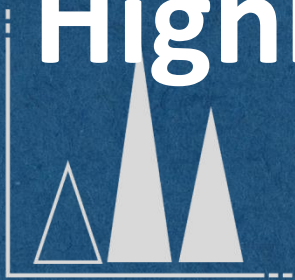
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Performance & Financial Highlights – Q3 & 9M'25





“ I am pleased to share that our company continues to deliver strong and consistent performance, maintaining its trajectory of order book expansion, revenue growth and profitability improvements over multiple quarters. We achieved our highest-ever third quarter revenue of ₹11,352 million, reflecting 42% year-on-year growth. For the nine-month period, our revenue stands at ₹33,367 million, marking a 57% increase. This strong performance has been driven by robust execution, particularly in our engineering business segment.

Our EBITDA margin remained steady at 9.8%, while our sharp focus on profitability led to a 76% increase in PAT for the quarter and an 80% rise for the nine-month period, with Net profit exceeding Rs 1,000 million for the first time in a nine-month period.

We secured ₹13,182 million in new orders, bringing our year-to-date inflow to ₹37,433 million, up 19% year-on-year. Our order book now stands at ₹63,540 million, reflecting a well-diversified and nearly all-time high backlog. Our leadership in domestic power T&D has been reinforced with major contract wins from PGCIL and SEBs, while international expansion will accelerate as additional capacity comes online next year.

Mr Sharan Bansal, Director

The ₹9.15 lakh crore investment in power transmission projected by the CEA by 2032, coupled with the global shift towards renewable energy, presents immense opportunities, and we are well-positioned to capitalize on these trends. Additionally, our Substation EPC segment is favorably placed to secure its first major breakthrough, complementing our established expertise in transmission lines. We are also advancing SAP S/4HANA RISE implementation, marking a significant step in our digital transformation journey.

On the financial front, we have received ₹1,480 million from the pending call money proceeds of the rights issue, further strengthening our working capital position and optimising interest costs .

With strong financial performance, a robust order pipeline, and strategic expansion into new growth areas, we are well-positioned for sustained long-term value creation. Thank you for your continued trust and support as we lead the way in advancing power infrastructure and meeting global energy demands”

Revenue Performance Highlights

- Company registered its best ever third quarter revenue of Rs 11,352 million on back of strong execution in Engineering business segments, achieved growth of 42% over previous year quarter
- The engineering business achieved its highest ever revenue quarter of Rs 9,067 million against Rs 5,177 million in the previous year quarter, registering a stupendous growth of 75% ; Export share in overall engineering revenue stood at 20 % in Q3 '25

Operational & Financial Performance Highlights

- EBITDA increased to Rs 1,109 million against Rs 771 million, up by 44 %
- Consolidated EBITDA margins improved to 9.8 % against 9.6% in previous year quarter
- Finance cost as % of sales improved to 4.4% against 4.9% in previous year quarter
- Robust growth in bottom line – Consolidated PAT increased to Rs 361 million against Rs 205 million in previous year quarter, showcasing a growth of 76% ; PAT Margin improved to 3.2 % of sales.

Revenue Performance Highlights

- Achieved its best ever nine month revenue performance; Revenue of 9M Fy'25 increased to Rs 33,367 million against Rs 21,285 million in 9M FY'24, registering a stupendous growth of 57 %
- Engineering business segment achieved Revenue of Rs 25,809 million against Rs 15,301 million in the previous year nine month period, registering a growth of 69 %
- 9M Fy'25 export revenue grew 36 %, to Rs 5,946 million from Rs 4,369 million last year ; Export share in overall engineering segment business stood at 23%
- Infrastructure business achieved its best ever 9M revenue performance ; Revenue increased to Rs 4,629 million against Rs 2,493 million, up by 86 %

Operational & Financial Performance Highlights

- Consolidated EBITDA margins stood at 9.8 % for 9M Fy'25
- Consolidated PAT increased to Rs.1,014 million against Rs 565 Million in previous year period , registering a growth of 80 % ; The PAT margin improved to 3.0 % of sales
- Finance cost was stable at 4.7% of sales, with ongoing initiatives aimed at bringing it down in subsequent quarters

Implementation of SAP S4 HANA RISE

- The company is in advanced process of implementing **SAP S4 HANA RISE**, an advanced enterprise resource planning (ERP) solution. This implementation will empower the business to streamline operations, enhance efficiency, and gain real time insights for informed decision making, marking a significant milestone in our broader digital transformation journey

New Business Vertical – Substation EPC

- The company has commenced the development of specialized capabilities in substation EPC fieldwork, complementing its established expertise in power transmission lines. As part of this strategic expansion, the company is favorably positioned to secure its first major substation EPC contract, marking a significant milestone in its growth with in the power transmission sector.

Right issue Proceeds

- The company has received the majority pending proceeds of the right issue call money, totaling approx. Rs 148 crores. These funds will be utilized for working capital, leading to interest savings and supporting business growth.

Consolidated Financial Performance Q3 FY'25

| Sl | Profit & Loss Summary | Q3 FY'25 | Q3 FY'24 | YoY Change % | Q2 FY'25 | QoQ Change % |
|----|------------------------------------|-----------|----------|--------------|-----------|--------------|
| 1 | Revenues | 11,352.47 | 8,015.81 | 41.6% | 11,097.37 | 2.3% |
| 2 | Reported EBITDA | 1,109.07 | 770.68 | 43.9% | 1,124.35 | -1.4% |
| | EBITDA Margins (%) | 9.77% | 9.61% | +16 Bps | 10.13% | -36 Bps |
| 3 | (+) Other Income | 37.22 | 22.55 | | 33.73 | |
| 4 | (-) Depreciation | 166.48 | 134.84 | | 149.18 | |
| 5 | (-) Finance Cost | 497.27 | 394.76 | | 554.50 | |
| | Finance cost as % to Revenue | 4.38% | 4.92% | | 5.0% | |
| 6 | (+) Share of Profit / (Loss) of JV | 1.73 | 26.93 | | (10.03) | |
| 7 | Profit Before Tax (2+3-4-5+6) | 484.27 | 290.55 | 66.7% | 444.37 | 9.0 % |
| | PBT Margins (%) | 4.27% | 3.62% | +65 Bps | 4.0% | +27 Bps |
| 8 | Tax | 123.40 | 85.86 | | 115.05 | |
| 9 | Profit / Loss After Tax (7-8) | 360.87 | 204.69 | 76.3% | 329.32 | 9.6 % |
| | PAT Margins (%) | 3.18% | 2.55% | +63 Bps | 2.97% | +21 Bps |

Consolidated Financial Performance 9M FY'25

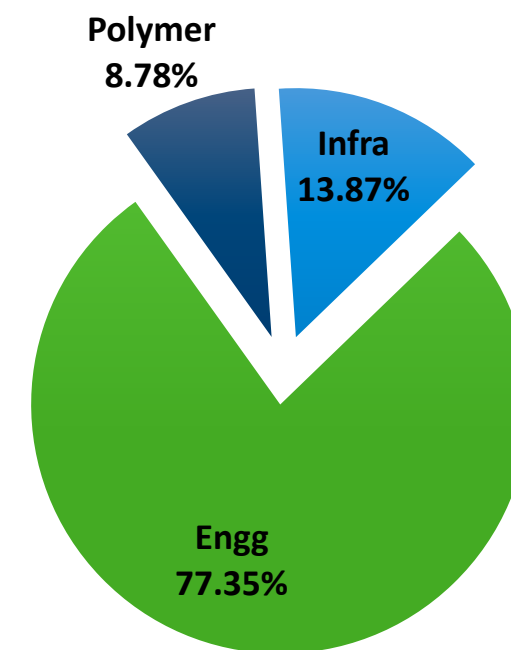


Rs in Mn

| Sl | Profit & Loss Summary | 9M FY'25 | 9M FY'24 | YoY Change % |
|----|-------------------------------------|-----------|-----------|--------------|
| 1 | Revenues | 33,367.28 | 21,285.35 | 56.8% |
| 2 | Reported EBITDA | 3,280.07 | 2,108.97 | 55.5% |
| | EBITDA Margins (%) | 9.83% | 9.91% | - 8 Bps |
| 3 | (+) Other Income | 104.54 | 55.91 | |
| 4 | (-) Depreciation | 460.76 | 388.49 | |
| 5 | (-) Finance Cost | 1,564.23 | 1,024.63 | |
| | Finance cost as % to Revenue | 4.69% | 4.81% | |
| 6 | (+) Share of Profit / (Loss) of JV | 0.02 | 57.23 | |
| 7 | Profit Before Tax (2+3-4-5+6) | 1,359.64 | 808.99 | 68.1% |
| | PBT Margins (%) | 4.07% | 3.80% | +27 Bps |
| 8 | Tax | 345.23 | 243.93 | |
| 9 | Profit / Loss After Tax (7-8) | 1,014.41 | 565.06 | 79.5 % |
| | PAT Margins (%) | 3.04% | 2.65% | +39 Bps |

Segment Report

| Segment | Profit & Loss Summary | Q3 FY'25 | Q3 FY'24 | Change % | 9M FY25 | 9M FY'24 | Change % |
|----------------|-----------------------|-----------|----------|----------|-----------|-----------|----------|
| Engg Products | Net Sales | 9,066.78 | 5,176.58 | 75.15% | 25,809.33 | 15,300.68 | 68.68% |
| | EBITDA | 990.60 | 611.80 | 61.92% | 2,867.80 | 1,785.11 | 60.65% |
| | % of Sales | 10.93% | 11.82% | | 11.11% | 11.67% | |
| PVC Products | Net sales | 935.31 | 1,086.17 | -13.89% | 2,929.03 | 3,491.35 | -16.11% |
| | EBITDA | 40.22 | 48.49 | -17.04% | 129.56 | 188.69 | -31.34% |
| | %of sales | 4.30% | 4.46% | | 4.42% | 5.40% | |
| Infra Projects | Net sales | 1,350.38 | 1,753.06 | -22.97 % | 4,628.92 | 2,493.32 | 85.65% |
| | EBITDA | 78.25 | 110.40 | -29.12% | 282.72 | 135.18 | 109.13% |
| | % of sales | 5.79% | 6.30% | | 6.11% | 5.42% | |
| Total | Net sales Total | 11,352.47 | 8,015.81 | 41.63% | 33,367.28 | 21,285.35 | 56.76% |
| | EBITDA Total | 1,109.07 | 770.68 | 43.91% | 3,280.07 | 2,108.97 | 55.53% |
| | % of Sales | 9.77% | 9.61% | | 9.83% | 9.91% | |



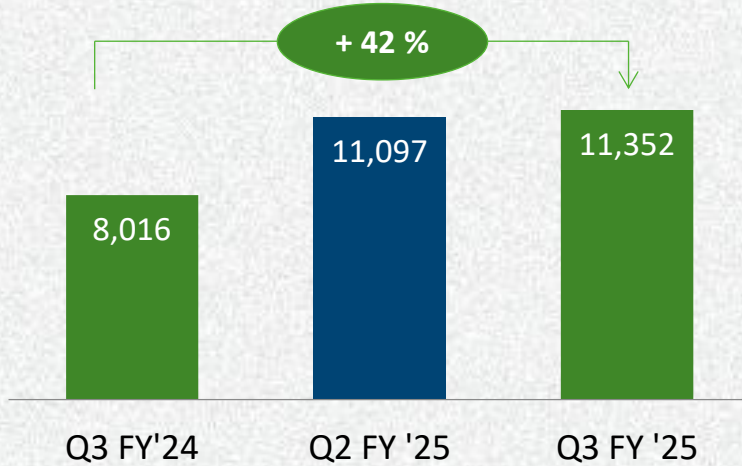
Note: Segment EBITDA includes allocation of un-allocable expenditure in pro-rata share of Sales and Capital Employed in their respective segment

Key Performance highlights

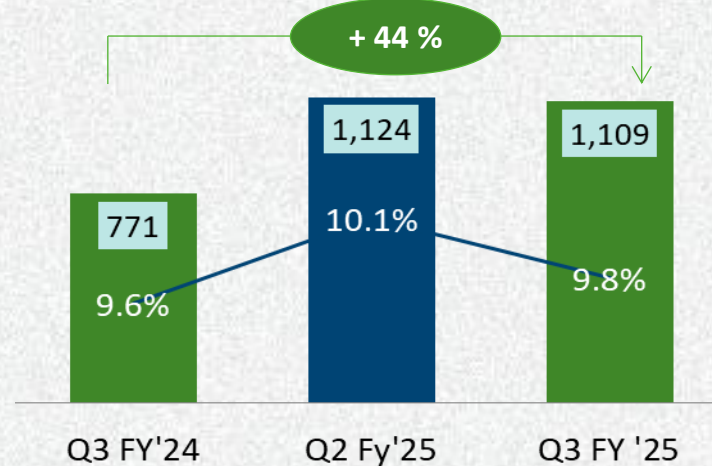
Rs in Million

Stand Alone - Revenue

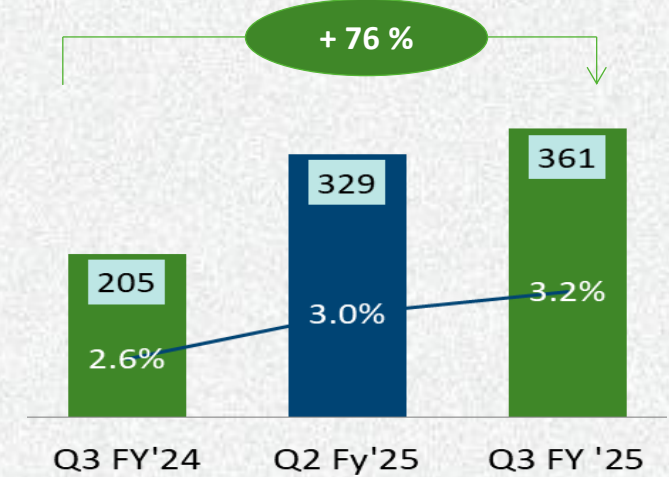
Rs in Mn



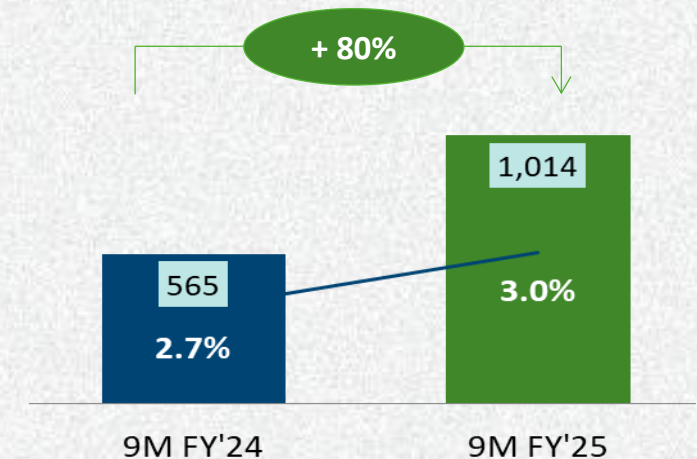
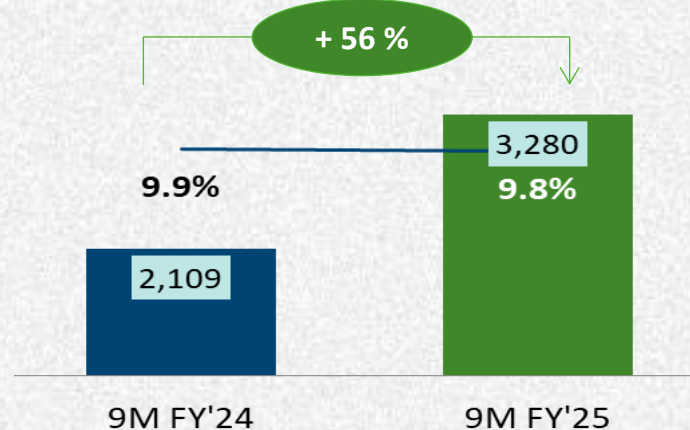
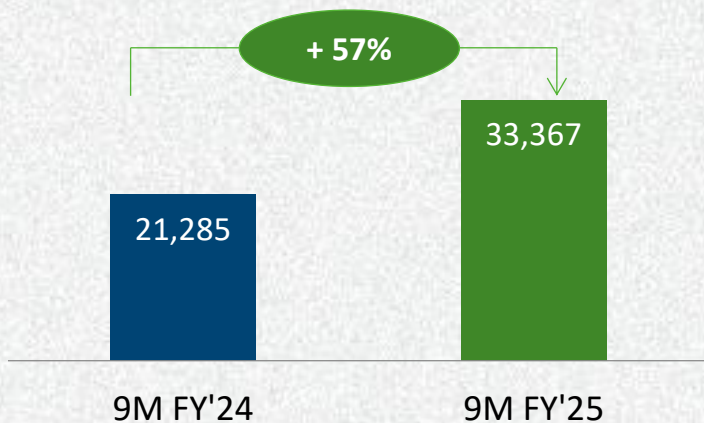
EBITDA & Margin



PAT & Margin



9M'25 Vs 9M'24



Order Book Highlights

63,540.84

Orderbook as of Dec 2024 (Rs mn)

37,432.82

Order Inflows in 9MFY25 (Rs mn)

13,182.00

New Orders in Q3 FY25 (Rs mn)



Share of non-T&D products, including Railways and Telecom, in the overall order book stood at 22.87%

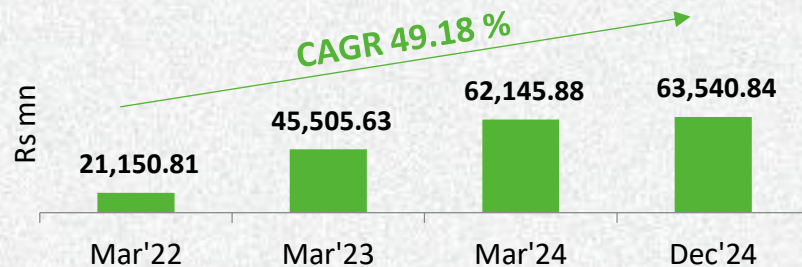


Domestic contracts from PGCIL and several SEB's, reinforced leadership in power T&D Sector

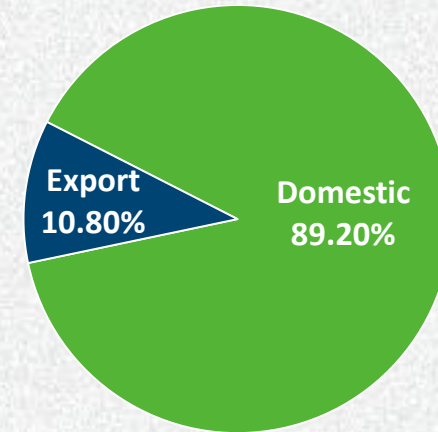


International contracts across North and South America helping us to become global industry leader

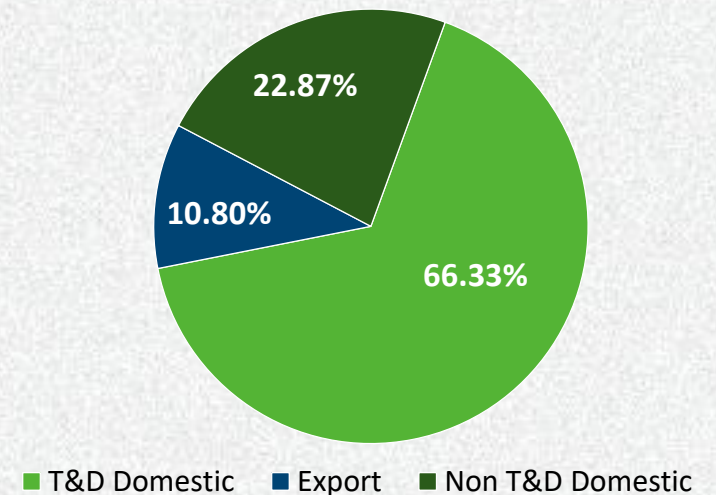
Orderbook has shown consistent growth



Geographical Breakup



Segmental Breakup

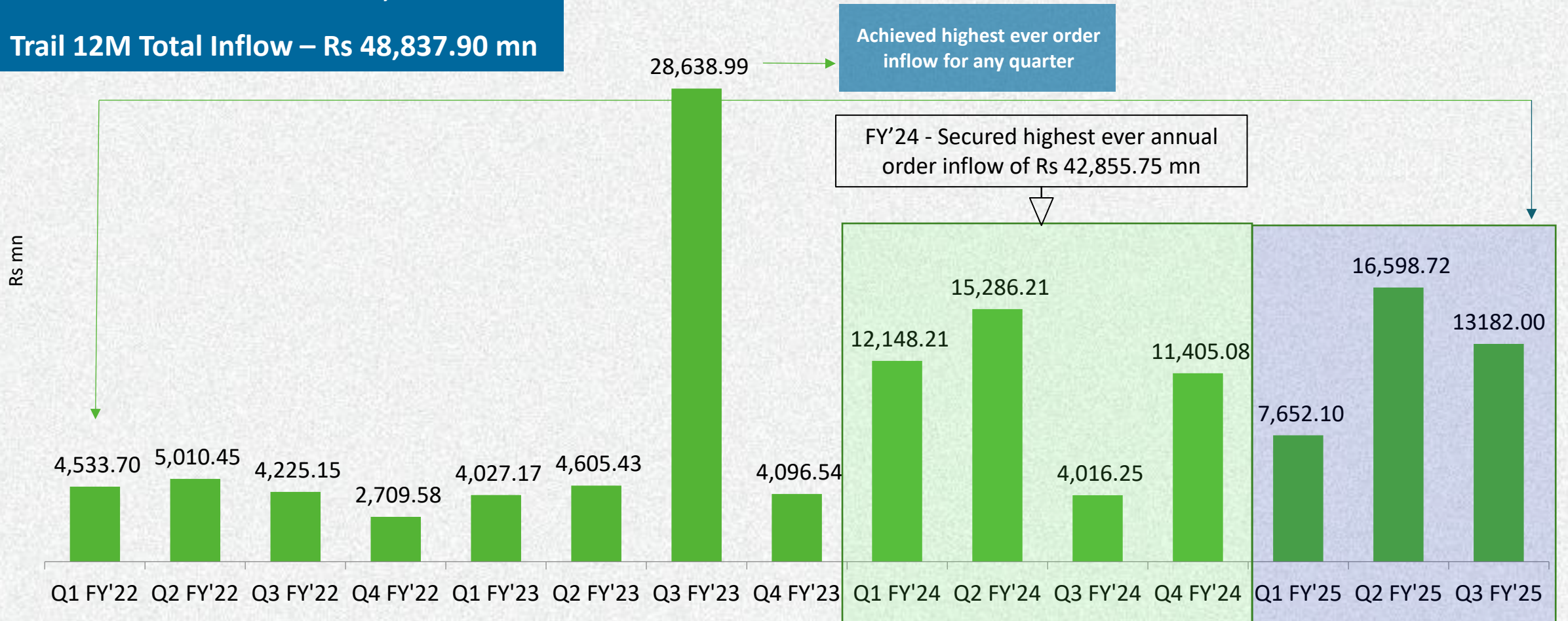


Note: Non T&D products includes - Telecom, Railways, Solar, Water EPC & other Steel Structural items

Order Inflow Trend

9M FY25 Total Inflow – Rs 37,432.82 mn

Trail 12M Total Inflow – Rs 48,837.90 mn



Key Strategies



Inflection Point with Growth Ahead

Skipper is well positioned to seize the multi - decadal opportunities for exponential growth!



Well-positioned to capture long-term industry tailwinds and to be a proxy play on China +1 theme for export markets



Focus on strengthening EHV Market share through capacity expansion and focus on R&D initiatives



Scale up exports by increasing penetration into developed markets for key segments – Power Transmission and Telecom

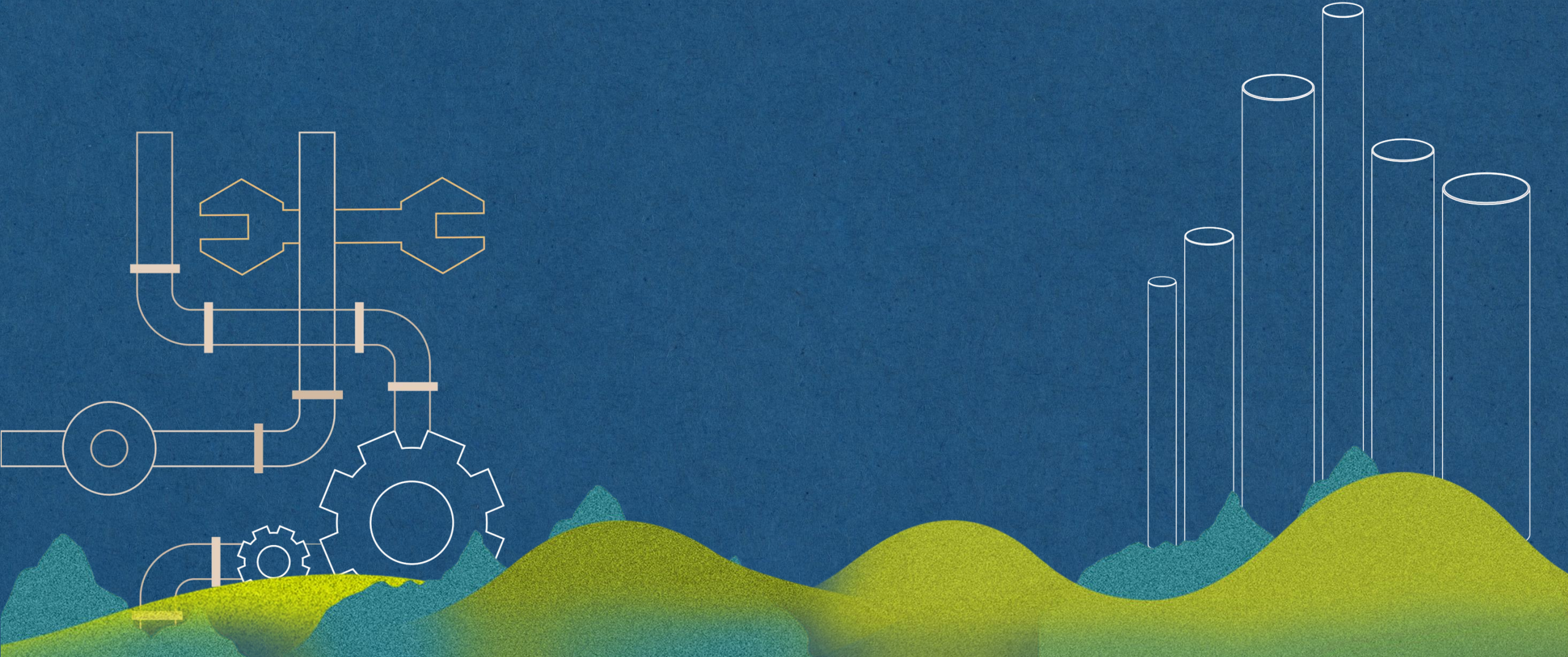


Enhance retail distribution network of polymer business



Improvement in operational efficiency through economies of scale and cost reduction initiatives

Company Overview



Skipper at a Glance

43+

Years of Operations



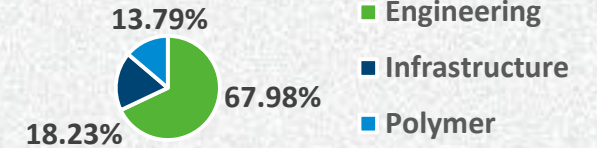
India's largest manufacturer of integrated T&D structures
(based on FY24 capacity)



Amongst top 10 globally in manufacturing of T&D structures
(based on FY24 capacity)

Multi-sectoral expertise

FY24 Revenue Mix



4

Manufacturing facilities in India



3,00,000
MTPA

Engg products capacity



62,000
MTPA

Polymer pipes and fitting products capacity



Exporting to
50+
countries



3,416
Employees as of H1FY25

32,820.43

FY24 Revenue (Rs mn)

3,194.34

FY24 EBITDA (Rs mn)

816.65

FY24 PAT (Rs mn)

6,356.24

FY24 Export Revenue (Rs mn)

63,540.84

9M FY25 Orderbook (Rs mn)

38.66%

FY22-FY24 Revenue CAGR

9.73%

FY24 EBITDA margin

19.15%

FY24 ROCE

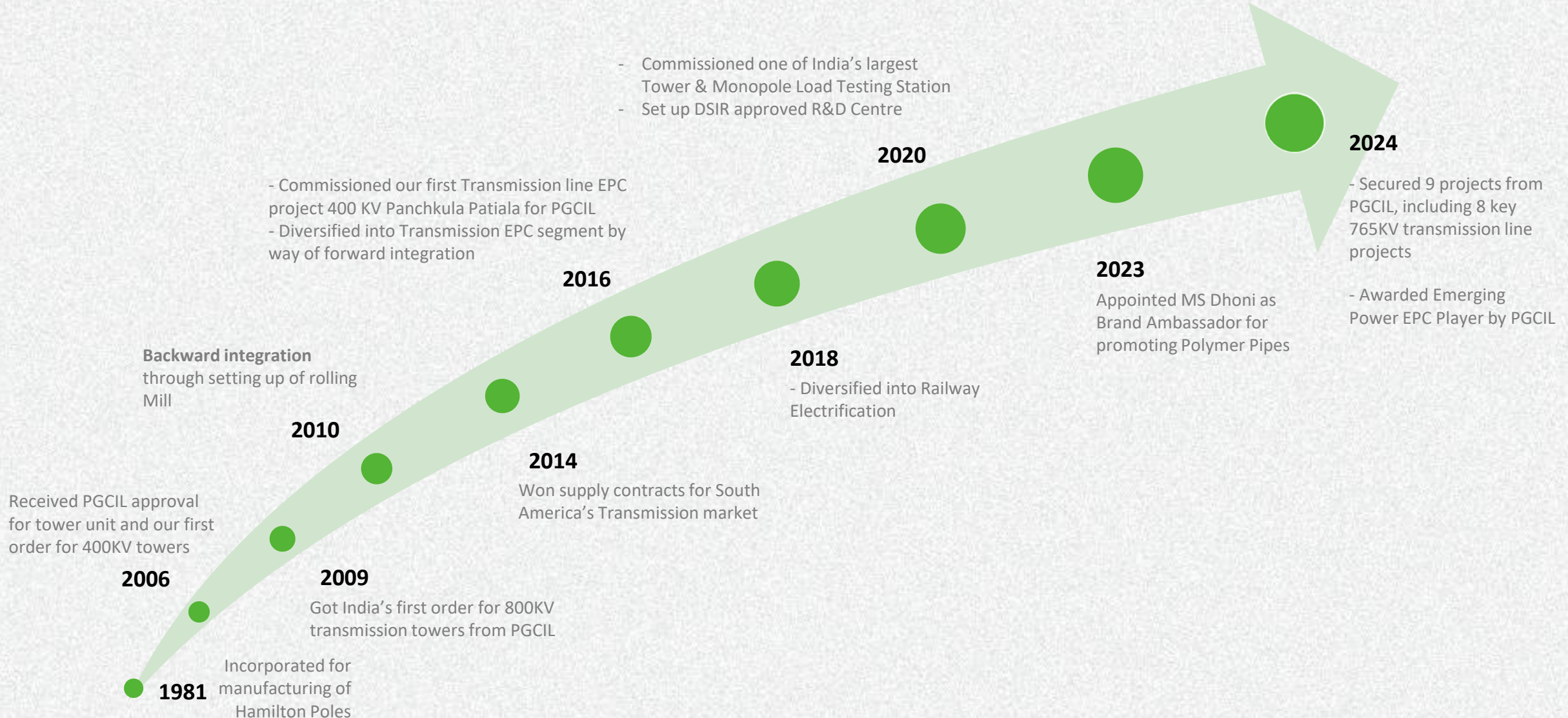
87 days

FY24 Working Capital Days

2.25x

Orderbook to FY24 Sales¹

Our Journey – a legacy of 4+ decades



Whole Time Directors



Sajan Kumar Bansal
Chairman and Managing
Director



Sharan Bansal
Director



Devesh Bansal
Director



Siddharth Bansal
Director



Yash Pall Jain
Director

Independent Directors



Mr. Ashok Bhandari
Independent Director



Mrs. Mamta Binani
Independent Director



Mr. Raj Kumar Patodi
Independent Director



Mr. Pramod Shah
Independent Director



Mr. Desh Raj Dogra
Independent Director

Key Strengths



Investment Highlights



Market Leadership

- India's largest (top 10 globally) integrated T&D tower structures manufacturer
- Experienced Promoter with 4 decades of expertise in the manufacturing business
- One of the largest manufacturers of T&D structures with tower testing facilities to serve their global customers
- Most preferred supplier of Transmission tower of HVDC Projects, awarded 9 T&D projects by PGCIL in the last year



Diverse product portfolio with a legacy of innovation

- Offers a comprehensive range of products across Engineering, Infrastructure and Polymers
- First Indian company to design and supply transmission monopoles to North America
- Certifications from sovereign and international clients, including PGCIL approval and ISO 14001: 2015 & ISO 9000 accreditation showcasing quality excellence.



Integrated low-cost manufacturing capabilities backed by strong R&D

- Due to cost optimization, integrated plant benefits and strategic plant location with proximity to ports, the company is well positioned to take benefits of a Multi Decadal Transmission Opportunity
- Qualified engineering team coupled with in house design and R&D capabilities
- Low-cost T&D player in India with the highest EBIDTA margin amongst peers as of H1FY25



Strong global presence

- Strong international presence in over 50+ countries
- Establishment of an R&D Centre and Tower Testing Station improving brand positioning in export markets
- Exports contributing 28.49% of engineering products revenue, 19.37% of overall revenue in FY24



Healthy financial performance and robust order book

- Strong industry tailwinds coupled with company's market leadership leading to Revenue CAGR of 38.66% between FY22-FY24
- Order book to revenue ratio of 2.25 x on FY24 Revenue , showcasing long term revenue visibility

Diverse Product Portfolio (1/2)

We manufacture a range of Power Transmission structures, Telecom Towers, and Railway Electrification Infrastructure

Engineering



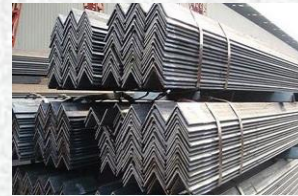
Power Transmission Tower



Railway Structures



Power Distribution Poles



MS & High Tensile Angles



Monopoles



Test Station

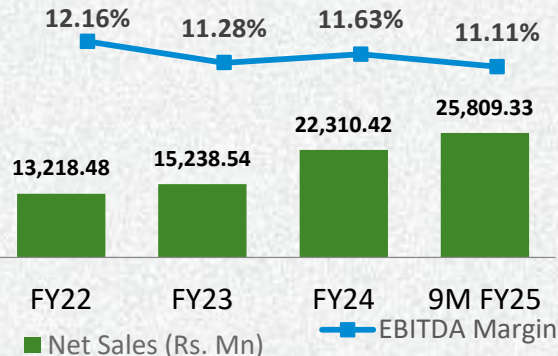


Telecom Tower



Fasteners & Tower Accessories

Engineering Segment



11 kV – 1200 kV
Range of voltage

28.49%
FY24 Export revenue (Engg segment)

3,00,000 MTPA
Engg products capacity as of H1FY25

Infrastructure



Tower EPC



Telecom EPC

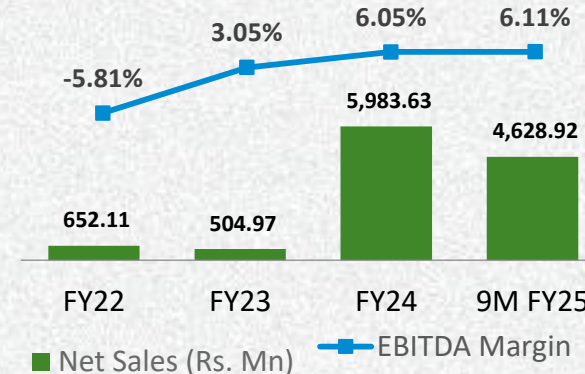


Coatings



Water EPC

Infrastructure Segment



- Forward integration activity
- Focus on high-margin HVDC Transmission projects

Diverse Product Portfolio (2/2)

Leading manufacturer of Polymer pipes and fittings, catering to both plumbing and agricultural sectors with expanding reach and strengthening market share.

Polymer



UPVC Pipes



CPVC Pipes



HDPE Pipes



Fittings



Storage Tanks



Bath Accessories



Agriculture Pipes



Borewell Pipes and Fittings

✓ One of the largest manufacturer of polymer pipes and fittings products in West Bengal and in East India

✓ Leveraging Economies of Scale in Procurement of PVC & CPVC Resin locally and internationally

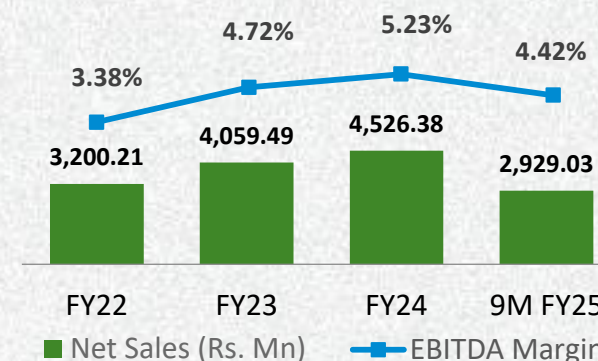
✓ Growing National Presence with 30,000+ retail units across India⁽¹⁾

✓ End use industries: Plumbing, Sewage, Borewell & Agriculture
Focusing on Plumbing products

✓ Skipper Pipes have been certified with highest standard of NSF 14 in 2016

62,000 MTPA
Polymer Capacity as of as of H1FY25

Polymer Segment

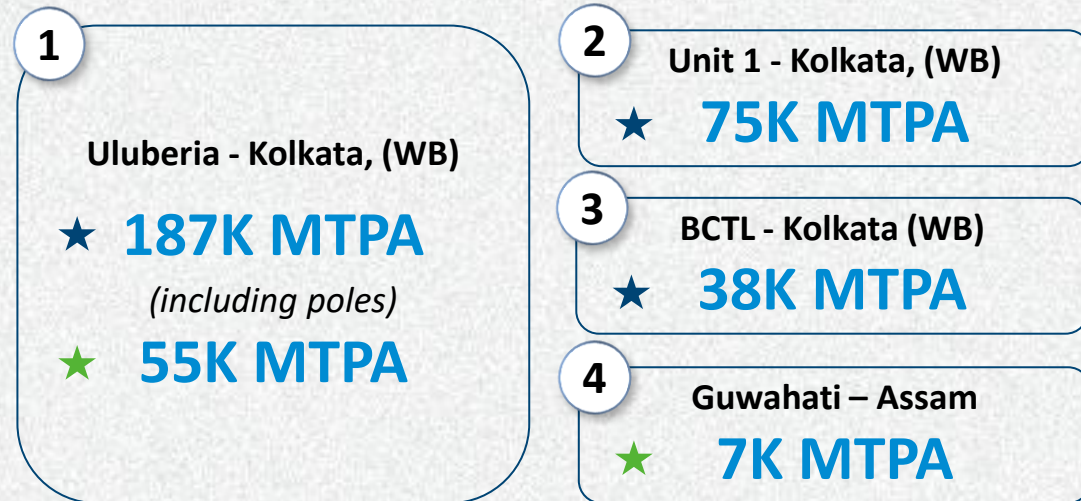


Core Competencies in Manufacturing

Integrate manufacturing facilities with advanced technology



Manufacturing footprint largely concentrated in Kolkata

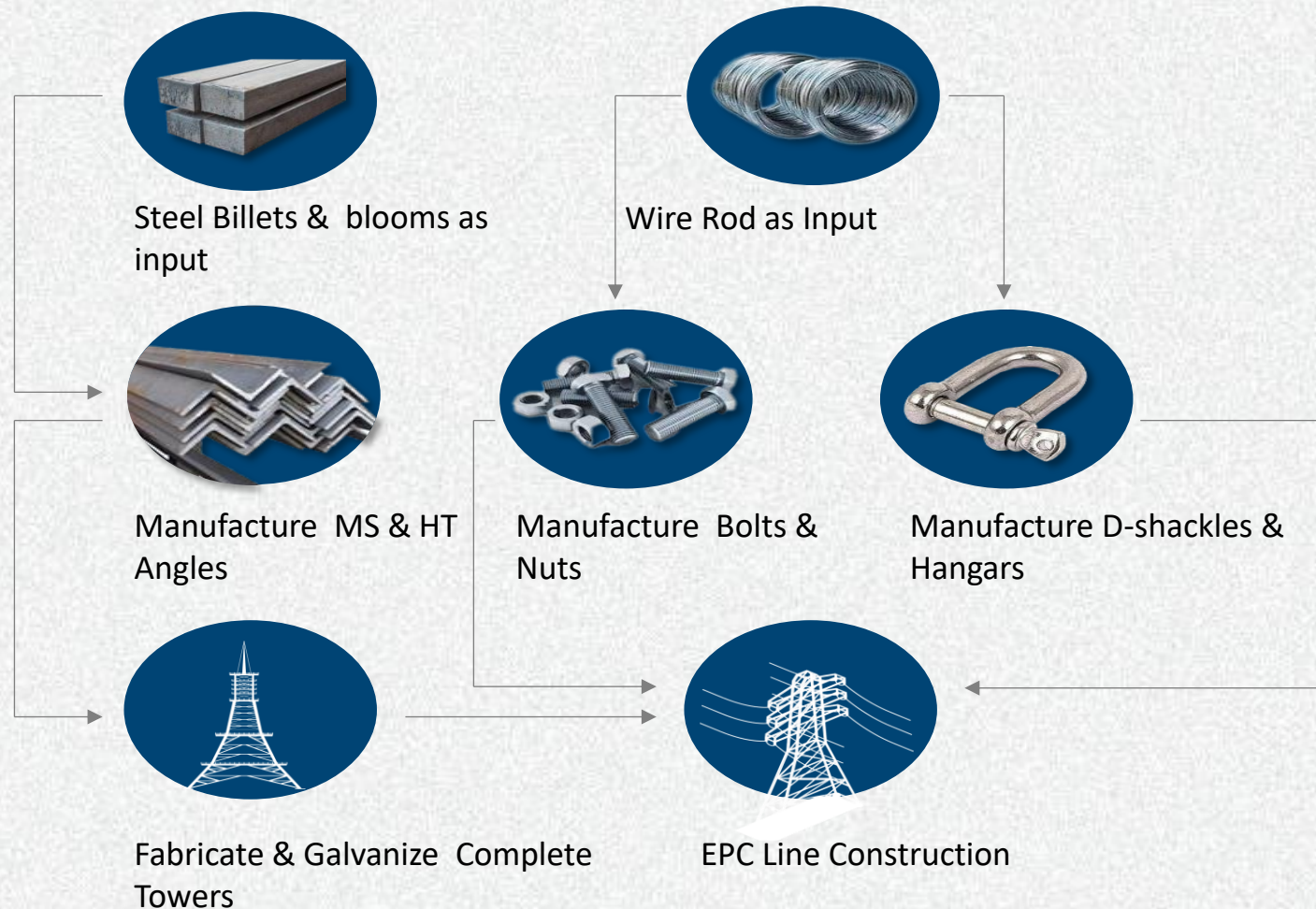


★ Engineering products capacity ★ Polymer Pipes & Fittings products capacity

- ✓ Automated State-of-the-Art Equipment
 - ✓ Value Optimization through Engineering and Design Excellence
 - ✓ 75% Production is through Automated CNC line
 - ✓ Strategically located plants in the East, ensuring raw material access, proximity to Haldia & Kolkata port, and cost-effective labour
 - ✓ Awarded as "Largest Tower Supplier" by PGCIL ⁽¹⁾ & "Best Industry in Water Resources sector" by Central Board Of Irrigation And Power ⁽²⁾
 - ✓ PGCIL Approved and ISO Certified Large Manufacturing Capacities enabling participation in large scale project orders; NABL certification for its in-house test labs
- ✓ In-House Availability of Products, Accessories, and Technical Services
 - ✓ Single location plant leading to Cost Efficiencies
 - ✓ 7 Galvanizing plants in-house with a Galvanizing capacity of 300k MT p.a.

Manufacturing Value Chain

Our Value Chain



Scale & Size



Strategic location



Backward integration



Competitive Advantage for Skipper!

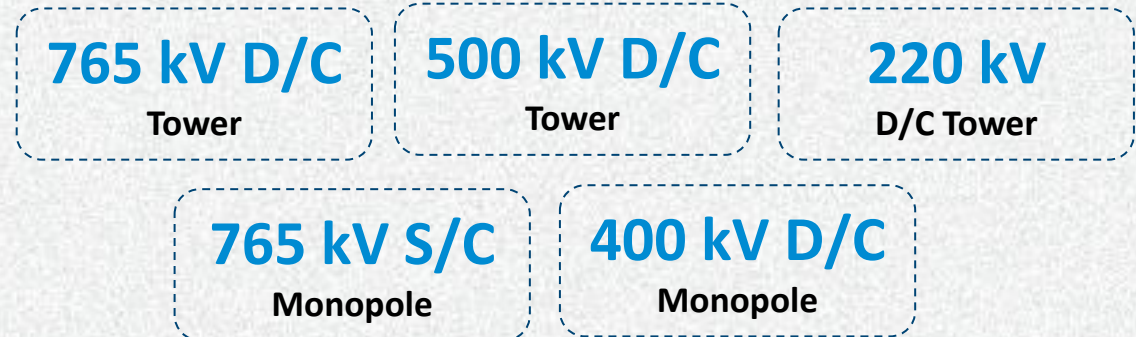
Powering growth through R&D



Leading through innovation

- We have strengthened our innovation capabilities backed by our talented designing and R&D teams.
- **In-house research & development Centre** - Howrah, West Bengal
- **DSIR approved facility**
- We are assuring our clients by conducting prototype tests in our state-of-art test centers.

Tested towers & monopoles



Our USP in R&D

- ✓ Capability to test highest tower of **120m** height with **1200kV** in India
- ✓ **Optimum efficiency** designs
- ✓ Dedicated in-house R&D center
- ✓ Automated central loading and supervision system
- ✓ Dual-speed VFD Driven Electrical Winches



Strong Global presence



Exporting to
50+
countries

19.37%

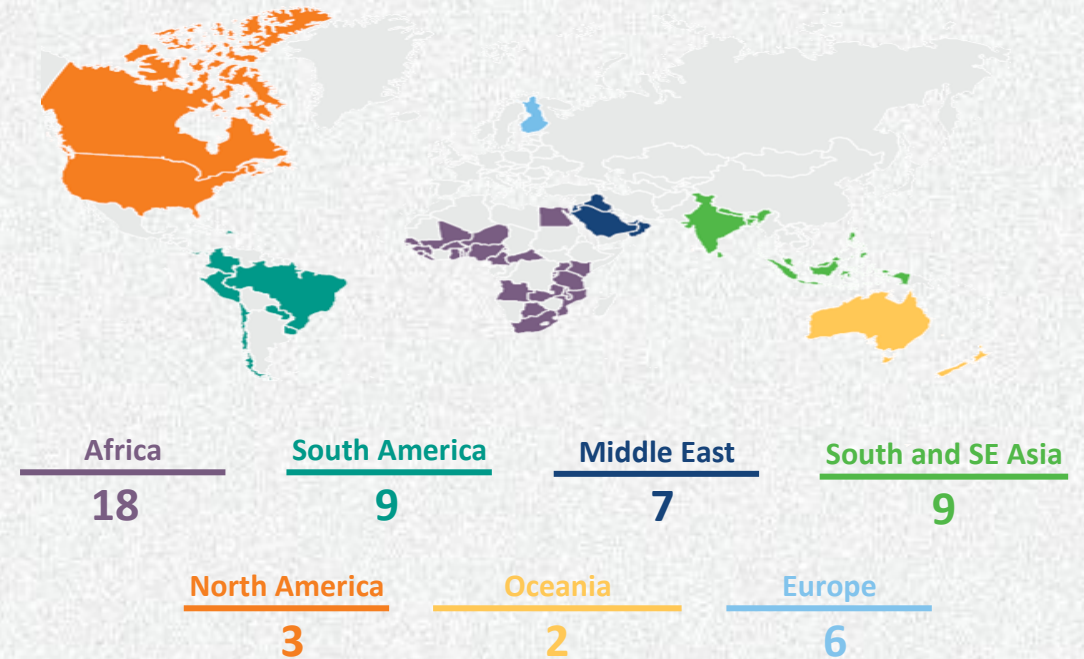
FY24 Export contribution to
Revenue

26.14%

FY22-FY24 Export Revenue
CAGR

6,860.63 mn

Share of Exports in 9M FY25
Orderbook (Rs mn)



We are focused on scaling our exports

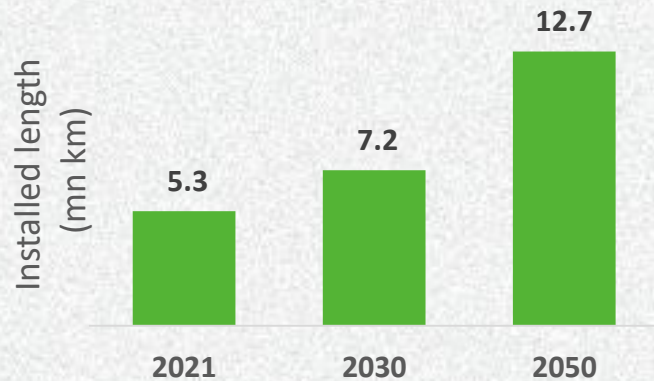
- **China+1 strategy** presents a significant opportunity for India as the **preferred sourcing location**
- **One of the suppliers to South America transmission market**, exclusive agreement with a major TSO⁽¹⁾ signed in 2014
- **Improved brand positioning** in the export market due to our establishment of an **R&D centre and Tower Testing Station**
- **In-house design capabilities and skilled professionals** to deliver value-added and **cost effective design solutions**, enhancing project bids.
- Strong working relationship with major Global EPC players
- Enhanced credibility through **certification of prominent international organizations and Countries**

Industry Overview

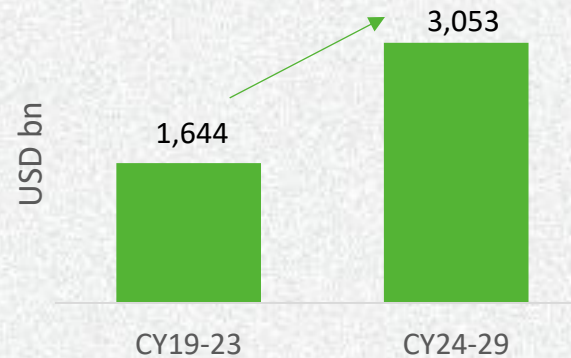


Power T&D Lines a Multi Decadal Opportunity

Addition of 7.4 mn of transmission lines globally till CY50

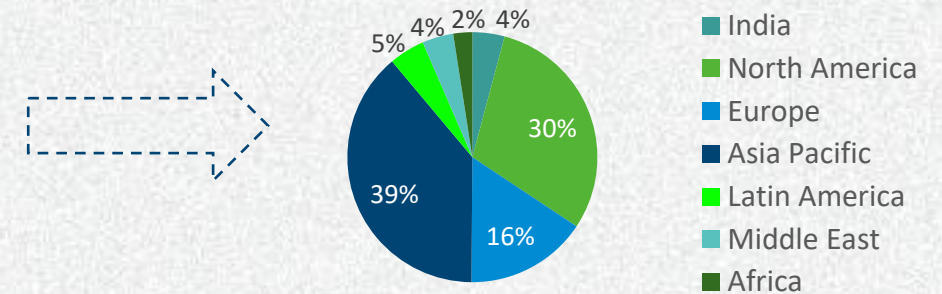


Global grid investment to nearly double in next 5 years



Asia pacific and North America continue to hold lion's share with 70% of total investments

Region wise split of CY24-29 investment (USD 3,053 bn)



Growth Drivers

Global

- ✓ Integration of Renewable Energy Sources
- ✓ Grid Modernization and Upgrades
- ✓ Electrification Initiatives in Emerging Economies
- ✓ Cross-Border and Regional Interconnections
- ✓ Sustainability and Decarbonization Goals

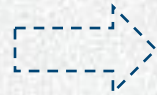
India

- ✓ Demand for advanced technologies like HVDC and smart grids
- ✓ Renewables energy resources integration
- ✓ Increasing electricity demand and rural electrification
- ✓ Key Government regulations in India such as NEP, The National Grid Plan, GEC, NIP, PLI Scheme, Gati Shakti

Power T&D super-cycle underway in India

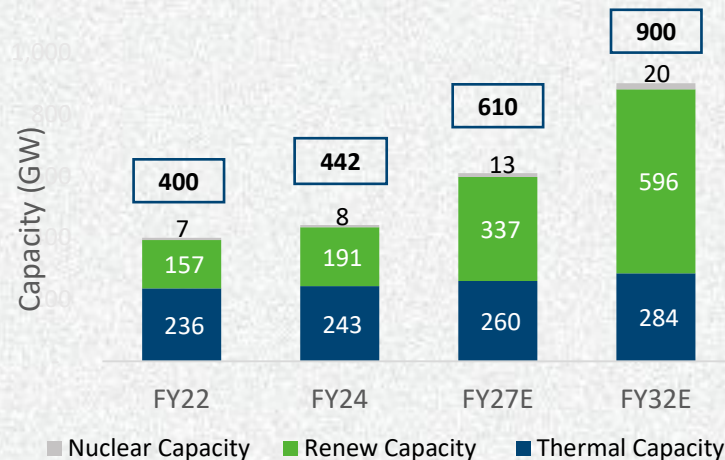
Rs 9.2 tn

NEP Capex outlay during
FY22-32
on High Voltage
(> 220kV)

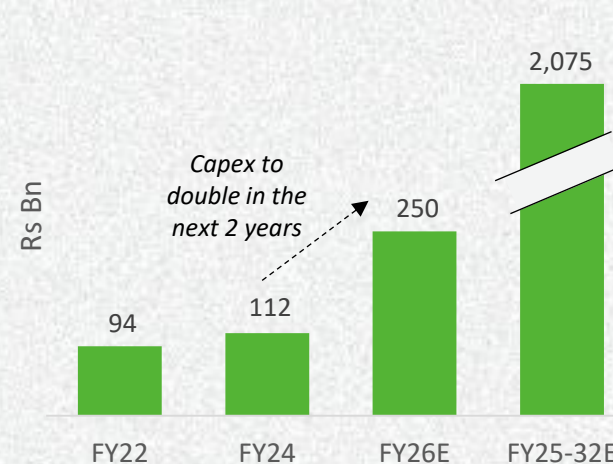


- The GOI (combined NEP + State) to add **1.15 lakh ckm** of lines in the period **FY22-27** and **0.77 lakh ckm** of lines during **FY27-32**
- Additionally, **33 GW of HVDC Bipole links** are in the process of planning
- The interregional transmission capacity to increase to **168 GW by 2032** from **present 119 GW**
- Transmission network to increase by 33% to 6.48 lakh ckm in FY32 from 4.85 lakh ckm in 2024; 87% increase in transformation capacity to 2,342GVA from 1,251GVA.

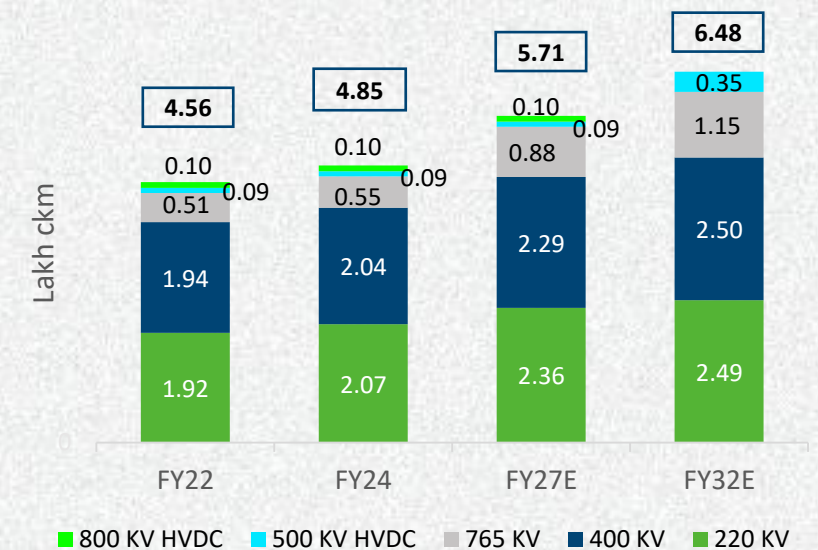
RE addition spurring new cycle of T&D capex



PGCIL continues to dominate transmission capex



765 kV line expected grow at 13% CAGR till FY32



Transmission opportunity of INR 9.2 trillion to further increase with additional capex in <220 kV lines by STUs/ SERC.

Importance of New Transmission lines for Renewables

New transmission lines are a crucial part of our renewable energy future – They ensure reliable, efficient and widespread renewable power supply



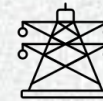
Resource Location

- ✓ Many renewable sources are in remote areas
- ✓ Transmission lines bridge the gaps to where energy is needed



Energy Reliability

- ✓ Renewables can be intermittent due to weather
- ✓ New line help balance supply and demand



Grid Integration

- ✓ Existing grid infrastructure needs upgrading
- ✓ Transmission lines aid renewable energy distribution



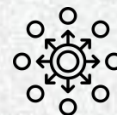
Capacity Expansion

- ✓ Transitioning to renewables strains existing lines
- ✓ New lines are vital for increased energy flow



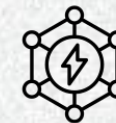
Energy Loss Reduction

- ✓ Modern lines are more efficient
- ✓ Reducing losses makes renewables cost effective



Decentralization

- ✓ Lines enables bidirectional power flows
- ✓ Rooftop solar and local sources need support



Grid Resilience

- ✓ Transmission upgrades enhances grid resilience
- ✓ Make utilities better prepared for extreme events

Strong tailwinds in Telecom and Railway sector

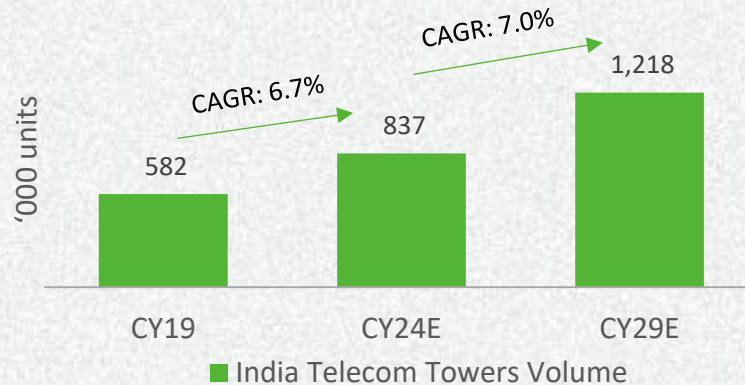
Telecom sector in *India* - 2nd largest Telecom market in the world

- **2nd largest Telecom market** in the world with a **subscriber base of ~1.18 bn**
- Internet penetration up **75% as of CY24 (CY20 -54%)** , to reach **86% by CY28**
- India's **5G subscriber base to rise to 25% of overall users** as against ~20% at present

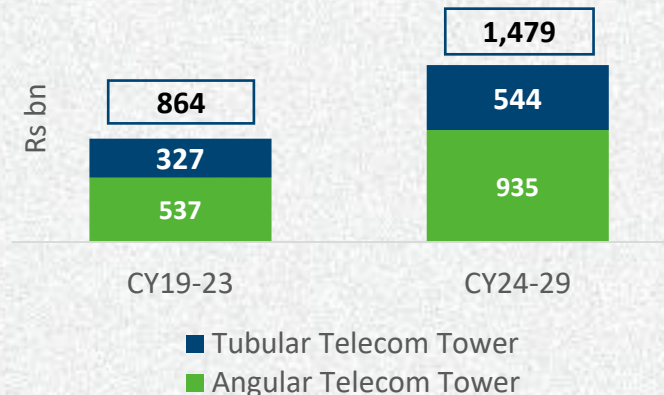
Growth Drivers for Telecom sector

- ✓ Rapid 5G Expansion
- ✓ Surge in data consumption
- ✓ Digital transformation across sectors
- ✓ Rise of IoT and Industrial Applications
- ✓ Increasing Rural connectivity

Rollout of 5G to dominate demand for telecom towers



Telecom Towers investments leading to higher EPC opportunities

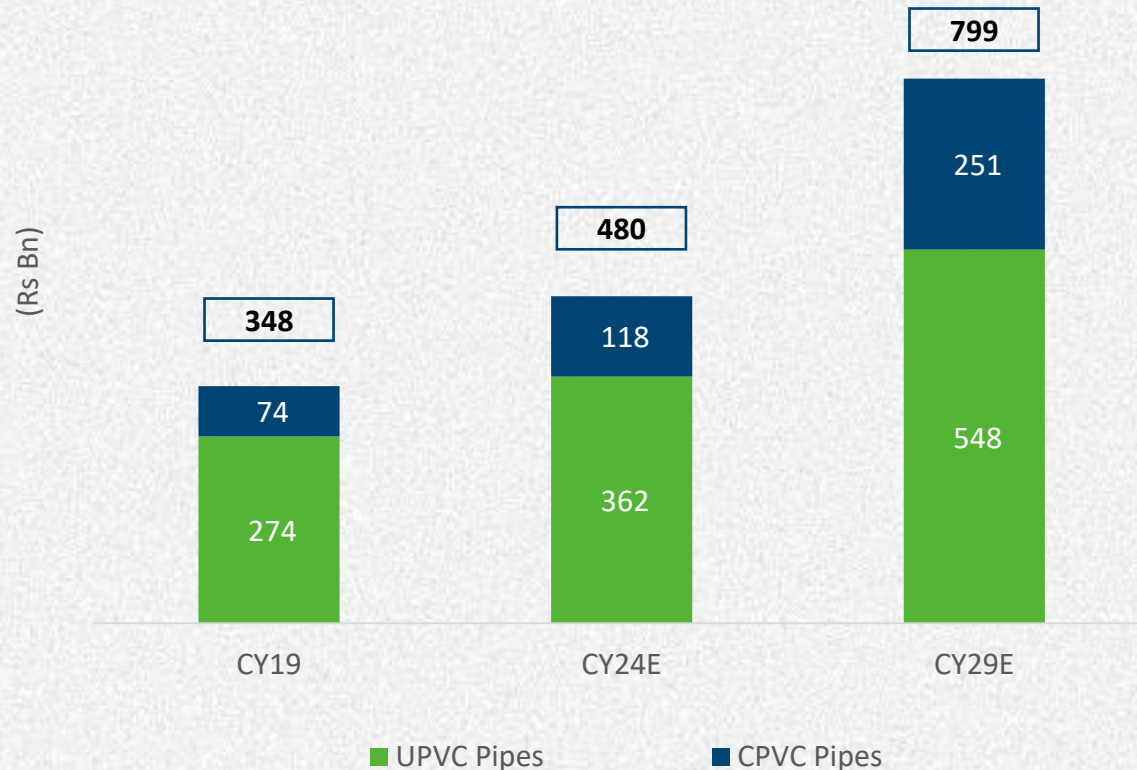


Railway sector trends and drivers

- ✓ Currently, over **85% of the broad-gauge network has been electrified**, totaling over 69,000 kms, with a goal to achieve **100% electrification by 2025**
- ✓ GOI plans to invest over **Rs 10 tn from FY25 to FY30**, focusing on further electrification, digitalization, and high-speed rail expansions
- ✓ With a **Capex of Rs. 2,622 bn and a Gross Budgetary Support of Rs. 2,522 bn**, the GOI is transforming Indian Railways into a world-class network
- ✓ GOI schemes such as **PM Gati Shakti, Dedicated Freight Corridor, Amrit Bharat, High Speed Rail Corridors** are transforming the Indian railway sector

Polymer sector outlook

In India' CPVC pipes market grow > 2x by CY29



Growth Drivers

- ✓ Government Infrastructure Initiatives
 - **Jal Jeevan Mission** to provide tap water connections to all rural households by 2024
 - **AMRUT** for sustainable urban development
 - Housing for All
 - Nal se Jal
 - Swachh Bharat Mission
- ✓ **Urbanisation project** -smart cities and urban renewal projects
- ✓ **Shift from Metal to Polymer Pipes** across sectors i.e agriculture, residential plumbing, sewage systems, and industrial applications.
- ✓ Increasing focus on **micro irrigation efficiency** and improving agricultural productivity
- ✓ Rising awareness and adoption of **water conservation** practices

The polymer pipes experienced significant growth in last decade lead by shift from Metal to Polymer Pipes

ESG, Awards & Recognition



Environmental, Social and Governance (ESG)

- Installed 90 KLD capacity STP to promote water conservation and explore opportunities for reusing of treated sewage water. Specially designed engineered bacteria have been used for treatment of generated sewage
- Encapsulated GI process with integrated APCD arrangement
- Process Effluent Treatment facility (ETP unit Integrated with MBBR, Clarifier & Tertiary treatment Facilities) in January 2022
- 100s of Tree Plantation Initiatives at Skipper
- Installed clean Fuel for Furnace Operation-FO replaced with LPG in Jangalpur
- Set up RO water from STP treated water(20 KLD) for GI operation
- Daylight harvesting with rooftop sheets, to enhance the Lux levels at our working area



Social and Environment Initiatives (1/2)

Skipper cares

Our company's journey towards contributing to society began long ago, and we have always believed that it's an integral part of our ecosystem. To ensure that our efforts are focused and effective, we have developed a CSR Framework in line with Schedule VII of the Companies Act, 2013. A dedicated CSR committee oversees the implementation of these initiatives and monitors their progress.

Beti Padhao abhiyaan – Flagship Project

In 2017, we launched the Beti Padhao Abhiyan, inspired by the government's Beti Bachao, Beti Padhao Yojana. It has now become a flagship project. We annually select underprivileged girls from schools in Kolkata & Howrah and provide them scholarships based on their individual needs.

Infrastructure support to schools

We annually assist in school infrastructure development, including building maintenance, providing furniture for students and teachers, supporting electricity bill payments, hiring guest teachers, ensuring clean drinking water, and providing food for hostel children.

Environment sustainability

The project includes supporting the maintenance of two cremation ghats in Kolkata to prevent water and air pollution. Additionally, the Company has adopted a Traffic Theme Park in Nibra, Howrah, covering an area of 1,224 sqmt., and is responsible for its overall maintenance.

Animal welfare

The Company has partnered with the Calcutta Pinjrapole Society to provide care, maintenance, and food for old, sick, and abandoned cows. This includes the construction and upkeep of cow shelters and clinics.

Integrated village development

One Teacher School (OTS)
Ekal on Wheel Arogyam
Homeopathy clinic
Training centres

Social and Environment Initiatives (2/2)



Skipper Pipes – 100% Lead Free Campaign



- Awarded the Green Pro Certification by CII-IGBC (Indian Green Building Council).

Skipper Pipes have been certified with highest standard of NSF 14.

Recognition

Recognized Great place to work 3 years consecutively



AWARD:
THE LARGEST TOWER SUPPLIER
FOR 3rd CONSECUTIVE YEAR
GIVEN BY:
POWER GRID CORPORATION
OF INDIA LTD. (PGCIL)
Year – 2016,17,18



AWARD:
TOP 10 TOWERS AND
POLES MANUFACTURER
GIVEN BY:INDUSTRY
OUTLOOK
Year - 2023



AWARD:
EMERGING POWER EPC
PLAYER **GIVEN BY:** EPC
WORLD
Year - 2016



AWARD:
STAR PERFORMER AWARD
FOR
THE YEAR 2015-16
GIVEN BY: EEPC INDIA



AWARD:
GLOBAL HR EXCELLENCE
GIVEN BY:
WORLD HRD CONGRESS
Year - 2017



AWARD:
THE BEST POLYMER
BRAND
GIVEN BY:
CONSTRUCTION TIMES
Year - 2017



AWARD:
NO. 1 EMERGING BRAND
IN POLYMER PIPES &
FITTINGS
GIVEN BY: WCRC
Year - 2016



AWARD:
EMERGING EPC PLAYER
GIVEN BY:
POWERGRID
Year - 2024

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